

## **Sales & Development**

Scotland

Based at Home

We are currently looking to recruit a high calibre, experienced, motivated and driven Sales & Development team member to further develop our existing business and increase our client base in Scotland. This position will complement the current Sales & Development team which altogether will cover the majority of the UK.

The ideal candidate will have a proven track record in sales development, appointment generation and account management as well as possessing excellent communication and organisational skills.

Duties will include selling the company services to existing and new clients, preparing quotations/supply agreements and achieving targets for calls, appointments and turnover. The ideal candidate would have experience within a relevant target driven sales environment, intermediate level MS Office skills, an A-level or equivalent qualification and have a strong customer focus.

**Chemtest Limited is the UK's premier contaminated land laboratory.**

If you would like to progress your existing career within the Environmental Industry for one of the fastest growing laboratories, we would be delighted to hear from you.

**Competitive salary - 5 weeks holiday - contributory personal pension scheme - childcare vouchers - free life and personal accident cover - Monday to Friday. Chemtest commits to equality of opportunity for all.**



**To apply**, please send your CV and letter of application marked 'Private and Confidential' to Danni Powles, Human Resources, Chemtest Ltd, Depot Road, Newmarket, Suffolk, CB8 0AL or email [recruitment@chemtest.co.uk](mailto:recruitment@chemtest.co.uk).

Newmarket – Tamworth – Glasgow